

January 14, 2020

MARKETING PRACTICES ADVISORY - MPA061

Alcohol Delivery to Consumers from Certain Retailers

To: Alcoholic Beverage Industry

In 2019, the 86th Texas Legislature passed Senate Bill 1450, which created two separate paths authorizing certain retailers to deliver alcohol directly to consumers. Chapter 28 of the Alcoholic Beverage Code (Code) provides an independent delivery authority to Mixed Beverage permittees (MB) who have a Food and Beverage Certificate (FB). Chapter 57 of the Code establishes a Consumer Delivery Permit (CD) authorizing the holder to make deliveries to consumers on behalf of a:

- Package Store (P);
- Wine Only Package Store (Q);
- Wine and Beer Retailer (BG/BQ);
- Retail Dealer On/Off-Premise (BE/BF); and
- Mixed Beverage permittees with an FB Certificate.

This guidance provides basic information for conducting these deliveries legally.

ELIGIBILITY TO CONDUCT DELIVERIES

MB/FB Permit (Chapter 28 Deliveries)

All businesses that are covered by both a Mixed Beverage Permit and a Food and Beverage Certificate may deliver alcohol to their customers. Holders of a Mixed Beverage Restaurant Permit with FB (RM) are also eligible.

CD Permit (Chapter 57 Deliveries)

A CD Permit may be issued to:

 a business or person who contracts with or employs individuals for the delivery of retail goods to consumers, unless they are the holder of a license/permit in the manufacturing or wholesale tier; or



- the holder of a:
 - Package Store Permit;
 - Wine Only Package Store Permit;
 - Wine and Beer Retailer's Permit;
 - Wine and Beer Retailer's Off-Premise Permit;

- Retail Dealer's On-Premise License:
- Retail Dealer's Off-Premise License; or
- Mixed Beverage Permit (if authorized under Code § 28.1001).

AUTHORITY TO CONDUCT DELIVERIES

MB/FB Permit (Chapter 28 Deliveries)

These businesses may deliver alcoholic beverages to consumers themselves (through employees or agents of the MB) or use a third party (including an independent contractor of a CD permittee) to make deliveries on their behalf. Any person delivering alcohol under this authority must be at least 21 years old.

CD Permit (Chapter 57 Deliveries)

The CD permittee may make deliveries of alcoholic beverages only in response to bona fide orders placed by the consumer. The holder may employ or contract with a driver to deliver alcoholic beverages from an authorized retailer's premises to an ultimate consumer located in an area that is legal/wet for the type of beverage being delivered. The beverage being delivered must be sold to the consumer by specifically authorized retailers that hold one of these permits:

- Package Store Permit;
- Wine Only Package Store Permit;
- Wine and Beer Retailer's Permit:
- Wine and Beer Retailer's Off-Premises Permit;
- Retail Dealer's On-Premises License;

- Retail Dealer's Off-Premises License: or
- Mixed Beverage Permit (if authorized under Code § 28.1001).

Any person delivering alcohol under this authority must be at least 21 years old and hold a valid driver's license.



REQUIREMENTS FOR COMPLETING A DELIVERY

The same standards for selling/serving alcohol to consumers on a retailer's premises apply to delivering alcohol to consumers located off the retailer's premises. It is illegal to deliver an alcoholic beverage to a minor or an intoxicated person. Additionally, both of these delivery authorities require the recipient of the alcohol to actually present the driver with valid proof of their identity and age *before* the alcohol is handed over to the recipient.

MB/FB Permit (Chapter 28 Deliveries)

Deliveries may be made to any person of legal age. The recipient must present valid proof of their identity that confirms they are at least 21 years old. The delivery person must either acknowledge completion of the delivery on a software application or have the recipient sign a receipt (can be electronic) acknowledging delivery.¹

CD Permit (Chapter 57 Deliveries)

Alcohol may only be delivered to a person that is at least 21 years old who purchased the beverage from the retailer, was designated in advance by the purchaser as the recipient of the beverage, or is located at the delivery address. The recipient must present <u>valid proof of identity and age</u>.

LIMITS ON THE TIME OF A DELIVERY

MB/FB Permit (Chapter 28 Deliveries)

There is no authority under Code § 28.1001 to deliver the beverage to the consumer outside of the permittee's hours of legal sale.

CD Permit (Chapter 57 Deliveries)

The beverage may be delivered to the recipient outside the retailer's hours of operation only if the delivery driver receives the beverage from the retailer during the legal hours

¹ Code § 28.1001 does not require the software application used to acknowledge the delivery to comply with the application requirements established under § 57.09(a)(2). However, industry members are reminded that a person is prevented from utilizing the rebuttable presumption that a sale was not made to an intoxicated person or a minor if the software application does not adhere to § 57.09(a)(2).



of sale and completes delivery to the consumer within a reasonable amount of time after leaving the retailer's premises.

LIMITS ON WHERE ALCOHOL MAY BE DELIVERED

Deliveries may only be made to an address that is legal/wet for the type of alcohol being delivered and that is located within the same county, city or town as the retailer's premises. If the retailer's premises is located within a city or town, the lawful delivery area extends to addresses that are not further than 2 miles beyond the city's or town's municipal boundary.

Note: The law does not allow for alcohol "to-go" transactions from MB permittees. Deliveries must be made to another physical address that is not licensed/permitted by TABC (may be the recipient's private residence or place of business, or that of another). Thus, alcohol may NOT be delivered to a customer waiting in an area in close proximity to the retailer that is directly or indirectly controlled by the retailer (like a parking lot or boat dock).

LIMITS ON BEVERAGE TYPE, SIZE, PACKAGING, ETC.

MB/FB Permit (Chapter 28 Deliveries)

Qualifying businesses may deliver any number of beers, ales, wines and/or distilled spirits to their customers <u>only when</u>:

 <u>accompanied by</u> an order of <u>food</u> that was <u>prepared on the MB permittee's</u> <u>premises</u>;

Note: There is no required food-to-alcohol ratio.

 the alcohol is delivered in the <u>original container</u> that was <u>sealed by the</u> <u>manufacturer of the beverage</u>; and

Note: MB permittees may not deliver any alcoholic beverage in a container that is sealed by the MB or any person other than the product manufacturer. An MB permittee may not deliver beverages that it pre-mixes and seals itself. There is no limit on the number of containers that may be delivered to an individual. However, as providers of alcoholic beverages, industry members should always be mindful of reasonable and responsible consumption.



 distilled spirits are delivered in single-serving sized containers that <u>do not exceed</u> 375 mL.

Note: The **case** containing the 375 mL bottles may be stamped with one ID stamp by the package store selling them to the MB permittee. (The bottles do not have to be individually stamped.) MB permittees should keep invoices with the ID stamp for the case listed on the invoice. There are no delivery restrictions pertaining to the size of a container for ale, beer or wine.

CD Permit (Chapter 57 Deliveries)

CD permittees may not deliver an alcoholic beverage unless it is in response to a bona fide order placed with an authorized retailer by an ultimate consumer located in an area where the sale of the beverage is legal. The types of beverages that may be delivered are determined by the authority of the underlying retailer that makes the sale to the consumer.

Note: Distilled spirits purchased from an MB permittee may only be delivered in single-serving sized containers that do not exceed 375 mL.

UNDELIVERABLE ALCOHOLIC BEVERAGES

If the person delivering alcoholic beverages is unable to complete the delivery because no one is available at the designated delivery address, or because the delivery recipient is either a minor or intoxicated, the delivery driver must return the alcoholic beverages to the retailer as soon as reasonably possible. Because the alcohol has already been sold to a consumer at that point in time, it may not be resold until returned to the retailer and placed back into inventory. All returns of undeliverable alcohol must be documented by the retailer in its business records. Under no circumstances may a delivery driver or a CD permittee sell an alcoholic beverage to another person.

LIMITATIONS ON LIABILITY

MB/FB Permit (Chapter 28 Deliveries)

For alcohol deliveries to consumers under Code § 28.1001, the standard liabilities associated with an MB permittee's brick and mortar location apply, and the permittee is liable if alcohol is delivered to a minor or intoxicated person.



CD Permit (Chapter 57 Deliveries)

For alcohol deliveries to consumers under Chapter 57, there are different protections from liability for the retailer, the CD permittee and the delivery driver. These protections are separate and distinct from the safe harbor provisions under Code § 106.14, which do not apply to consumer deliveries in this context. Thus, seller/server certification will not fulfill the training requirements for an alcohol delivery driver operating under a CD Permit.

Liability of Retailers

A retailer who sells an alcoholic beverage to a consumer satisfies its responsibility when it transfers possession of the alcoholic beverage to a CD permittee or a delivery driver acting as an agent of or on behalf of the CD permittee. At this point, the conduct of a CD permittee or a driver acting as its agent or on its behalf is not attributable to the retailer with respect to:

- providing, selling or serving alcohol to a minor or an intoxicated person;
- delivering alcohol to a dry or otherwise illegal area; or
- any other provision of the Alcoholic Beverage Code.

A retailer is not required to confirm that a CD permittee or its delivery driver has received TABC's delivery driver training certification and may not be held responsible for their conduct. However, if a retailer contractually agrees to be responsible for ensuring that deliveries are made to areas that are legal/wet for the type of alcohol sale being conducted, the retailer will be held liable for the CD permittee's or their driver's improper delivery.

Liability of CD Permittees

A CD permittee is not liable for the conduct of the driver acting on the permittee's behalf if:

- the CD permittee has not directly or indirectly encouraged the delivery driver to violate the law; and
- the delivery driver either (1) holds a valid Texas Responsible Alcohol Delivery (TRAD) certification or (2) completes the delivery using a software application



that meets the standards set forth in the Commission's rule governing delivery compliance software applications.

However, TABC may suspend a CD Permit if, after notice and hearing, the Commission finds that the CD permittee, an agent or employee of the CD permittee, or a person acting on behalf of the CD permittee delivered with criminal negligence an alcoholic beverage to a minor or an intoxicated individual.

Liability of Delivery Drivers

It is illegal to sell or deliver (for commercial purposes) an alcoholic beverage to a minor or an intoxicated individual. Ultimately, it is the delivery driver that bears criminal liability for both violations. The law does provide some protections to drivers. Specifically, it is a presumption that an alcoholic beverage was *not* sold or delivered with criminal negligence if:

- the driver held a valid TABC Texas Responsible Alcohol Delivery (TRAD) certification at the time of delivery; and
- the driver completed the delivery due to a technical malfunction of a valid delivery compliance software application that otherwise meets the requirements established in the Commission's rules.

It is also illegal to deliver an alcoholic beverage to a location that is not wet for the type of beverage being delivered. It is a defense to a prosecution for a violation of delivering an alcoholic beverage to a dry location if:

- the individual or the CD permittee relied on publicly available information produced by TABC relating to an address' wet/dry classification; and
- the information indicated that the respective address was wet for the type of beverage delivered on the date of delivery. The defense is not available to a person using information other than what is produced publicly by TABC.

TABC's publicly available wet/dry classification information can be found on our website at tabc.texas.gov/local_option_elections/index.asp.

This advisory is issued pursuant to Alcoholic Beverage Code § 5.57. It represents the opinion of the staff of the Commission. We hope this opinion will assist you in your endeavors.



If you would like additional information or have questions regarding this advisory, you may contact me in writing at P.O. Box 13127, Austin, TX 78711; by email to advisories@tabc.texas.gov; or by phone at 512-206-3411.

Sincerely,

Thomas Graham

Director of Excise Tax & Marketing Practices